

Main Criteria of Our Services

- ☑ independent
- ☑ consistently focussed on customer benefit
- ☑ competent
- ☑ industry and management experienced
- ☑ fair price-performance ratio

Be our partner and benefit from our approach!



Contact Details

Please do not hesitate to contact us, in order to discuss the specific needs of your company in a personal talk.

consilio et opera GmbH

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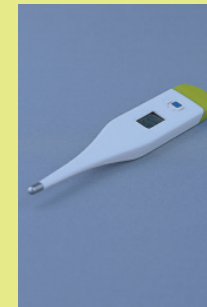
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consilio et opera GmbH

Our business consultancy offers customised solutions for enterprises in medical technology, life sciences and in-vitro diagnostics (IVD).

As we set up a strong strategic alliance with other highly experienced independant consultants, we are also able to tackle very complex ressource-intensive challenges.



MedTech



Life Sciences



IVD

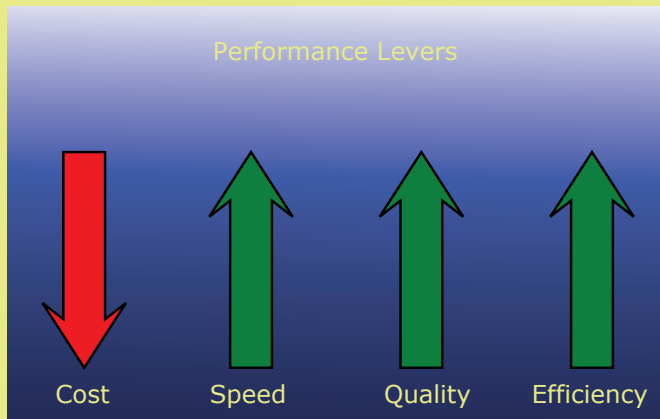
Your Challenges - Our Commitment

You expect a qualified and reliable partner, who listens to you and understands your company's situation?

An analytical approach, a clear problem definition as well as a practicable solution oriented towards your objectives and resources are important to you?

According to your opinion fair and comprehensible terms are crucial for a sustainable business partnership?

If you can answer yes to each of these questions, you should get in touch with consilio et opera GmbH!



Our Services - Your Business Success

Please find below a summary of our services:

consilio et opera GmbH supports you by analyzing, modifying, developing and implementing actions, in order to meet your company's objectives.

- ▶ corporate strategy
- ▶ marketing and sales strategy
- ▶ business development and innovation

Organisational and Process Consulting

With our consultancy we aim to make your organisational structure and working processes even more effective and efficient. Finally this should lead to increased performance and higher mutability.

- ▶ process optimisation and performance management
- ▶ customer relationship management (CRM) and sales
- ▶ project management
- ▶ change management
- ▶ reorganisation and post merger integration

Outsourcing

Due to our specialised qualifications you generate cost advantages, while we ease the operative business workload of your enterprise.

- ▶ interim management
 - management of business units
 - sales
 - marketing
 - quality management (based on ISO 9001, ISO 13485, MDSAP, ISO 14971, FDA 21 CFR Part 820)
- ▶ training
 - workshops on essential and advanced selling techniques
 - intensive course on product management
 - seminars on time management, leadership skills, intercultural communication

All training courses can be conducted either in English or German.